

# **Recruitment Announcement: Board Members (non-executive) for the Romanian Post (Compania Nationala Posta Romana S.A.)**

Romanian Post (SC CNPR SA) is now working towards an ambitious goal – reaching an optimal operational and financial status in a completely liberalized postal service marketplace while protecting its social role and as the historically market share it build and overseen for the last approximately 150 years.

To ensure that improvements in its operational and financial outcomes will be rapid and significant, Romanian Post has initiated the process of identifying and selecting a number of seasoned professionals with successful business track records, which as acting members in its non-executive board will offer the vision for the economic recovery and will help the main shareholders in leading the company in its redesign and reform efforts.

These professionals will be reviewed having in mind an optimal structure of professional expertise that would have to maximize bodies' members' contribution to the achievement of Romanian Post's restructuring goals in their financial, operational and social perspectives.

## **Qualifications:**

The areas of professional expertise will cover Turnaround, Operations, Strategy & Business Development, Legal and Finance in relevant areas including but not limited to postal services, freight and packaging, distribution & logistics, legal, IT&C, finance audit and banking.

Preference will be given to candidates who have significant management experience, including experience in a senior or advisory board position within similar postal services companies or relevant state institutions or companies and who are fully aware of or have dealt already with the challenges due to the EU postal services market transformation. The successful candidates should be able to prove that they have actively managed, or participated in the delivery successful turnaround projects in the above mentioned areas; they will have to additionally show experience in managing and overseeing business issues at Board of Directors' level

as well as coordination with shareholders. For one position is mandatory an experience of at least 5 years in economics and finance.

Applicants should also possess excellent interpersonal skills, an ability to work as part of a team, an aptitude to effectively transfer technical knowledge towards collaborative bodies and maintain effective and cooperative relations with the main shareholder and national relevant authorities, as well as the leadership skills to manage challenging issues within an internal moderate-pace changing environment.

Applicants should hold a university degree or a post graduate equivalent qualification relevant to the above required expertise.

Interested applicants are expected to send their business resumes until November 28 at [future@posta-romana.ro](mailto:future@posta-romana.ro).

Early applications will be welcomed.

## **Anunt de recrutare: Membri in Consiliul de Administratie (neexecutiv) pentru Compania Nationala Posta Romana S.A.**

Posta Romana (SC CNPR SA) lucreaza in prezent la atingerea unui tel ambitios – construirea unui statut operational si financiar optim, intr-o piata a serviciilor postale complet liberalizate, in paralel cu protejarea rolului social si a pozitiei castigate prin prezenta sa istorica pe piata romaneasca de profil, pe care a consolidat-o si supervizat-o in ultimii aproximativ 150 de ani.

Pentru a se asigura ca imbunatatirile in rezultatele sale financiare si operationale vor fi semnificative, Posta Romana (SC CNPR SA) intentioneaza sa identifice si sa selecteze pentru pozitiile de administratori neexecutivi din cadrul Consiliului de Administratie un numar de profesionisti talentati cu un istoric profesional de succes, care sa ii ofere acesteia vizionarea necesara redresarii economice si sa sprijine actionarii sa conduca compania in eforturile sale de redefinire si reformare.

Acesti profesionisti vor fi luati in consideratie tinandu-se cont de o structura optima de expertiza profesionala, astfel incat cei selectati sa poata contribui la atingerea obiectivelor financiare, operationale si sociale ale Postei Romane (SC CNPR SA).

## **Calificari:**

Pentru Consiliul de Administratie urmarim consolidarea unei structuri de competente si arii de expertiza profesionala care vor include, insa nu se vor limita la redresare economica, operatiuni, strategie si dezvoltare, juridic, logistica si financiar, dar si arii de expertiza legate de operarea serviciilor postale, incarcare si impachetare, logistica, IT&C, audit financiar si servicii bancare.

Se vor prefera candidaturile care vor demonstra ca beneficiaza de un istoric profesional solid, cu experienta in pozitii de management de top sau in consilii de administratie ale unor companii care ofera servicii postale similare Postei Romane (SC CNPR SA) sau in cadrul unor intreprinderi de stat sau societati comerciale relevante si care sa fi avut / sa aiba cunostinta sau conexiune cu provocarile oferite de transformarile pielei serviciilor postale.

Candidatii de succes trebuie sa demonstreze abilitati si performanta dovedita in proiecte de redresare economica in domeniile mentionate mai sus. De asemenea candidatii trebuie sa fi desfasurat activitati privind gestionarea si supervizarea unor problematici de afaceri

la nivel de comitet director sau la nivel de pozitii de conducere precum si activitati de coordonare a relatiilor cu actionarii. Pentru unul dintre posturi este necesara o experienta relevanta in domeniul economic de cel putin 5 ani.

Aplicantii trebuie sa posede abilitati de relationare exceptionale, abilitatea de a lucra ca parte a unei echipe, capacitatea de a transfera cunostinte tehnice relevante catre comitetele cu care colaboreaza precum si mentinerea unor relatii profesionale eficiente si cooperante atat cu actionarii principali cat si cu autoritatatile publice relevante. In acelasi timp aplicantii urmeaza sa demonstreze abilitati de conducere in vederea coordonarii unor proiecte provocatoare, intr-un climat organizational supus unui proces de schimbare ce se desfasoara intr-un ritm moderat.

Aplicantii trebuie sa aiba studii superioare sau studii postuniversitare sau calificari profesionale suplimentare relevante.

Invitam candidatii interesati sa ne transmita aplicatiile lor la adresa de e-mail [future@posta-romana.ro](mailto:future@posta-romana.ro). Aplicatiile rapide sunt binevenite.